

Service Organization:

“TP Riga” SIA
Registration Nr. 40103217350 (Latvia)
Technical Partners International
Registration Nr 1845122 (Ontario)

Contact:

Ed Kalvins, P.Eng.

Address:

Vienības gatve 109
Rīga, Latvia, LV-1058
17 Dee Ave., Toronto,
Ontario, Canada, M9N 1S8

Contact Info:

+371 29 255 223
ed.kalvins@tpriga.lv
ed.kalvins@technicalpartners.ca
+371 29 295 667
Inguna.gustava@tpriga.lv

Additional Information:

www.tpriga.lv
www.technicalpartners.ca
www.pm-proformance.com

Date/Place Business

Established:
April, 1992, Toronto, Canada
February, 1994, Riga, Latvia

Form of Business:

consulting

Areas of expertise:

Monitoring Consultancy
Project Management
Business Development
Trade Facilitation
Investment Facilitation

Monitoring Consultancy and Project Management Services provided by Technical Partners (Technical Partners International Inc. / “TP Riga” SIA) from its Riga, Latvia office.



Management: Ed Kalvins operates Technical Partners International Inc. of Canada and “TP Riga” SIA of Latvia, and is a Latvian-Canadian living in Latvia. He is a Canadian engineer with extensive Project, Production and Engineering Management experience who provides a wide range of business and engineering related services, and who developed the **PM-PROformance™ System**, a hands-on project management system which helps small and medium sized businesses organize project work (www.pm-proformance.com). His 25+ years experience in Latvia provides for a deep understanding of local conditions, while his western background helps him relate to North American requirements. His particular strength is in documentation and control processes. He supports foreign business initiatives in Latvia and export from Latvia, and is the President of the Canadian Chamber of Commerce in Latvia (<http://cancham.lv/>). <https://www.linkedin.com/in/ed-kalvins-6b4874a/>.



Inguna Gustava MBA (Riga Business School, Riga Technical University), BA, MA – mathematics (University of Latvia) is a Business Development Specialist and an experienced General Manager covering management, company budgets and financial control, staff recruiting and training, marketing and sales. Provides entrepreneurial consulting and develops business strategies. <https://www.linkedin.com/in/igustava/>

Services

Monitoring Consultancy and Project Management Services are services provided to business owners or managers who are engaged in project activity. Clients are provided with independent expertise as to the methodology used in project work and/or the effectivity with which the projects are being completed for the following types of projects:

- construction related projects (new facilities or renovations),
- setting up production facilities and lines,
- export/import trade facilitation, market entry services,
- equipment procurement,
- operations management and business development,
- investment and development projects,
- a “second opinion” about anticipated or ongoing projects

Technical assistance may also be provided if required.

Monitoring Consultancy and Project Management Services specialists optimize project performance, minimize costs and provide valuable advice to the project group and management.

For more information, contact

Ed Kalvins at ed.kalvins@tpriga.lv or
Inguna Gustava at Inguna.gustava@tpriga.lv

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1 Construction Related Services in Latvia

Some of the companies and/or individuals that Technical Partners works with to provide Construction Related Services in Latvia

br.ook interior architecture	High-quality interior architecture and design services for residential and commercial projects.
Alsins Architecture Latvia	Architecture, design & urban planning
Volko Engineering	Architectural Engineering, geomatics engineering: (pipelines, well sites, 3D point cloud modelling), structural engineering.
Vladimirs Čamāns	Industrial Development Projects Consultant - operational management, new business and market development, process improvements, business efficiency improvement, organisational restructuring, strategy formulation and business planning, project management.
Kavitvana	Strategy development, change management, business process improvement, knowledge management, HR management and mentoring.
Smart Continent LV Ekoterm	Expert services, custom and standardised valuations, consulting, research. Wish to partner in Horizon 2020 and other scientific projects.
Vides eksperti	Environmental consulting & engineering: environmental due diligence, environmental impact assessment (EIA, SEA), permits and reporting, investment projects, territorial (spatial development) plans, air pollution and noise propagation modelling.
Ozols America	Project design and field installation management for electrical and electronics systems and construction integration.
PK Serviss	Construction/maintenance services (heating, ventilation, water, sewage, electrical installation systems)
ARMS Group	Construction
Energolukss	Electrical & emergency power supply, generating sets for rent, Equipment sale, custom built containers, service and maintenance.
Controlit Factory	Innovative waterproofing inspection systems, technology development and roofing materials production
Divine Heat	Ground source heat pumps, environmental control systems
GRANITOPS	Individual, non-standard artificial stone surfaces for kitchens, bathrooms, medical institutions, schools, hotels, catering establishments, barber shops and other public places.
Riga Decorative Painting Workshop	Decorative Painting, Furniture Restoration
ISKU	Office, School and Health solutions. Furniture.
Jauna Forma	Kitchen furniture.
Krinner.lv	Sale of Krinner ground screws for providing foundations which replace concrete foundations. Services include application design and installation. Turn-key design and construction involving ground screws available.
Ripo International	Production of furniture, railings and products for interior design and production and installation of gates, rollers shutters and insect screens.
Steinart Consulting	Food industry project consulting, HACCP, EU access, machinery procurement, product development.

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2 Consultancy and Design Services (International Resources)

Technical Partners works with numerous international consultants and design companies that support its work.

SHREWS	Energy from biomass/waste and cogeneration, sawmill, pulp & paper, forestry, forest industry specialists
Trillium Technologies Group	Regulatory & Compliance, Equipment Qualification & Process Validation, QA Services for Pharma, Biotech and Cosmetic Industries
cemcorp	Process and equipment design for the food and pharmaceutical industries
TWD	Engineering, procurement and construction management. Expertise includes oil and gas, pipelines, terminalling and blending, renewables, power, chemical processing, and food and beverage.
Da-trol	Maintenance Management specialists
Alexander Budrevics & Associates Ltd.	Landscape architects - site analysis, master planning, concept design, detail design, construction details and specifications, tender documents, contract management
MainBoss	Software for preventive maintenance, Maintenance Management specialists
PM-PROFORMANCE	Project Management for small to mid-sized manufacturers, municipalities, non-profits and businesses.
Ink Tank	Strategic creative and communications: branding, design and copywriting across all media
Transcontinental Consulting Company	Market entry support, translation, construction related services - shoring & forming & construction materials
Clarity Plus	Export Market Development to Canada
Baltic Business Center	Business development between the United Arab Emirates and the Baltic states
Websoft	Web site development

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3 Market Entry Services

Technical Partners works with numerous people and organizations to promote trade facilitation of products and services internationally.

The Canadian Chamber of Commerce in Latvia	Promoting Canada-Latvia trade and economic development.
Ink Tank	Strategic creative and communications: branding, design and copywriting across all media
Transcontinental Consulting Company	Market entry support to Canada, Northern Europe, Central Asia and South America. Translation, construction related services - shoring & forming & construction materials
Ozols America	Market entry support to the US
Clarity Plus	Export Market Development to Canada
Baltic Business Center	Business development between the United Arab Emirates and the Baltic states
Mase Exim	Business development between India, the United Arab Emirates and the Baltic states

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4 Business Support Resources in Latvia

Some of the companies and/or individuals that Technical Partners works with to provide Business Support Services in Latvia

PRIME Recruitment	Recruitment, personal profile analysis, acting as employer, outplacement.
Kronbergs Čukste LEVIN	Attorneys at Law: Mergers & acquisitions, Corporate commercial law, Restructuring, Real estate, Property management, Dispute resolution, Employment & Tax, Transportation & Logistics, Banking & Finance, FinTech, Energy & Utilities, IT/IP, Litigation
Pauls Jansons Law Office	Legal Services. Commercial and criminal law.
R Birojs	Accounting and Financial Management services.
Leinonen	Accounting, payroll management, tax advisory, administration, legal services.
CBRE Baltics	Commercial property consultants - strategic advice/execution for property investment, sales/leasing; tenant representation, corporate services; facilities, property/project management; appraisal/valuation; development and energy/sustainability services, research.
Websoft	Web site development
Vladimirs Čamāns	Industrial Development Projects Consultant - operational management, new business and market development, process improvements, business efficiency improvement, organisational restructuring, strategy formulation and business planning, project management.
Kavitvana	Strategy development, change management, business process improvement, knowledge management, HR management and mentoring.
Smart Continent LV Ekoterm	Expert services, custom and standardised valuations, consulting, research. Wish to partner in Horizon 2020 and other scientific projects.
Inta Consulting (ca/lv)	Organizational behaviour consultant, organizational programs, strategic planning and organizational changes - http://cancham.lv/services/inta-consulting
Bite	Mobile telephone operator. Internet provider.
Steinart Consulting	Food industry project consulting, HACCP, EU access, machinery procurement, product development.
Latvian Shipping Hawks.Com	Logistics / Freight Forwarding (specialty - military cargo, large loads), removal services for army personnel and diplomats, SHARKCAGE. Modular power generation units, HVAC, fuel supply and maintenance services.
FF International Movers	Transport and Relocation Services. Moving, packing, pet service, storage, warehousing, relocation, moving equipment and inventory, packing material sales.
Gosselin Mobility Baltics	Domestic and international moving of households and offices. Pet, car and motor cycle moving. Storage. Settling-in (home & school search), departure (termination), visa & Immigration services.
Baltic Medical Destinations	Medical Destination Management Coordinator in Latvia for medical examinations, diagnostics and treatment. Full service provider, including logistics, lodging and recreation.
Continett	Tourism
Taste Event	Event catering services, finger-food, coffee breaks, banquets, dining, "Dining in the Dark".

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5 Medical Services and Medical Tourism in Latvia

Some of the companies and/or individuals that Technical Partners works with to offer medical services in and medical tourism (including leisure activities) to Latvia.

Baltic Medical Destinations	Medical Destination Management Coordinator in Latvia for medical examinations, diagnostics and treatment. Full service provider, including logistics, lodging and recreation.
ALma Clinic	Family doctor services.
Latvian American Eye Center	Eye care: routine treatment, laser therapy, surgery, education, medical tourism, medical supplies and equipment sales.
Latvia Dental	Dentistry and medical tourism services for international clients, aesthetic dentistry, implants and surgery, crowns and veneers, business support services, dental hygiene, teeth whitening.
Health Center 4 Veselības centrs 4	Private medical centre for outpatient care. Diagnostics, medical treatment and rehabilitation. Dermatology, aesthetic medicine, plastic surgery, phlebology and proctology. Medical tourism.
Continett	Tourism, Travel Services
Radisson Blu Latvija Conference & SPA Hotel	Accommodation, Conference services, Restaurants, Bars "Esplanade": on-site dining, ESPA Riga, Olympic Casino Latvia.
Baltic Beach Hotel & Spa	5-star Hotel & SPA in Jurmala, view of the Baltic Sea, 165 contemporary rooms and suites, medical certified spa, conference rooms and banqueting facilities, equipped private beach, gym, hairdresser, children's playground, bike rental.
Mercure Riga Centre Hotel	A designer 4 star Superior hotel in the heart on Riga's historic centre.
Singh's Restaurant	Indian food restaurant for private dining, company meetings, receptions, and celebrations plus catering & take out. Individual/private meeting/dining rooms available.
Indian Raja	Authentic Indian restaurant offering a wide variety of Western and North Indian dishes.
Sports Club "Drostatas"	Horseback riding and training. Escorting weddings, pony cart events and parties. Horse transportation.
Taste Event	Event catering services, finger-food, coffee breaks, banquets, dining, "Dining in the Dark", BT1 International exhibition center "Expo Café".

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Ed Kalvins at ed.kalvins@tpriga.lv or

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6 Equipment or Machinery Sales to Latvia

Technical Partners represents and/or offers particular equipment or products from reliable international manufacturers.

Hydroclave Systems Corp.	Sterilizers for infectious waste solutions dealing with hospital/clinical waste, airline/ship waste and liquid waste.
Environmental Systems Corporation	Custom environmental and cleanrooms, air conditioning, heating, refrigeration, control systems
TS Manufacturing	Systems for sawmill & lumber handling, biomass & pelletization industries
Tower Solutions	Temporary and portable high voltage transmission line towers
LAR Process Analysers	Fast and high performance in-line water analysis (TOC, COD, BOD, Toxicity, TNb/TP) for environmental and industrial applications.
INTEWA	Stormwater management and water treatment, rainwater harvesting and percolation, and water treatment and greywater recycling
membraPure	Water purification systems, online TOC analysers, amino acid analysis – ion chromatography
Dryden Aqua	Marine biological company specializing in water quality and innovative, sustainable treatment technologies. Activated Filter Media.
Ecolo	Odor Control Systems

For more information, contact

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7 Energy from Waste cogeneration

Technical Partners involvement in energy from biomass/waste and cogeneration through Baltic Renewable Energy Holdings.

Technical Partners	http://tpriga.lv/energy-from-waste--biomass-cogeneration
Baltic Renewable Energy Holdings	https://www.balticrenewableenergy.eu/ http://tpriga.lv/docs/515/Presentations/BR-05_407_BREH_services_presentation_200129-0.pdf

Some of the companies Technical Partners work with.

SHREWS	Energy from biomass/waste and cogeneration, sawmill, pulp & paper, forestry, forest industry specialists
Refgas	Up to 1 MWe/1.2 MWth biomass gasification cogeneration plants
Solid Energy Technologies	Up to 2 MWe/5 MWth energy from biomass and waste gasification cogeneration plants
PRM Energy Systems	10 MWe energy from biomass and waste gasification cogeneration plants
TS Manufacturing	Systems for sawmill & lumber handling, biomass & pelletization industries

For more information, contact

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8 Product offered by VestaFume TLG on Euro Pallets - Juices

Note: These are introductory recommendations and are subject to modification to suit client requirements. Prices are indicative, based on the purchase of one pallet, and Ex Works, Daugavpils, Latvia, and subject to review and adjustment based on order quantities

Proposal #1: Organic Juices



Organic Black currant juice 250 ml

Enhances immunity, protects from colds during the wet and cold seasons, is a source of vitamin C, has anti-inflammatory and antimicrobial, antiviral, antitoxic, antiseptic, anticancer properties.

It strengthens the functioning of the cardiovascular system, improving capillary function, reducing fluid retention in the body (flavonoids and polyphenols).

Strengthens and improves the appearance of skin, hair and nails, as it contains vitamin A and phytocosmetics in humans, as well as iron.

It supports nervous system and improves cognitive functions, which slow down due to prolonged stress or age-related changes, increases energy levels (polyphenols).

Improves vision (anthocyanides).

Balances metabolism (manganese, copper, chrome). After prolonged use, reduces the appetite for sweets.



Organic Sea buckthorn juice 250 ml

Produced from the purest, organic and hand-picked sea buckthorn berries (also known as "sea berry") by cold pressing. No water or other ingredients added.

Sea buckthorn juice is a super food and a natural source of vitamins, with a very high C, A, E vitamin content, and rich in minerals, fibre, essential fatty acids. The number of different unique antioxidants (main cancer cell killers) reaches as much as 15.

Sea Buckthorn contains large amounts of antioxidants, Vitamin-E, Beta-Carotene and Carotenoid. The juice a very potent booster of immunity, regenerative abilities, stamina improves mood. Has a number of other healing abilities and may even be added to cosmetic products as it positively impacts skin health. It positively affects eyesight, balances metabolism and hormone system.

Oils that sea buckthorn juice contains, are a vital source of omega 3, 6, 9, and the rare omega 7. This, together with vitamin C, with 9 times more content than in lemons, are excellent aids in helping to improve scalp circulation and hair resiliency.

Product name	Organic Sea buckthorn juice	Organic Black currant juice	Euro Pallet Totals
Selling unit	Glass Bottle	Glass Bottle	
Product weight (gms)	250	250	
Shipper size (mm)	250x190x170	250x190x171	
Units in shipper	12	12	
Shippers in row	16	16	
Rows on Eppl	5	5	
Shippers on Eppl	80	80	
Units on Eppl	960	960	
Gross weight (kg)	350	350	730.0
Height on Eppl (m)	0.85	0.855	2.025
Storage temperature	2-25°C	2-25°C	
Shelf life	365 days	365 days	
Label text	en,fr	en, fr	
Price per unit (EUR)	€2.69	€1.58	
Product cost (EUR)	€2,582.40	€1,516.80	€4,099.20


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9 Product offered by Latsweets on Euro Pallets - Halva, Toffee and Sherbet

Note: These are introductory recommendations and are subject to modification to suit client requirements. Prices are indicative, based on the purchase of one pallet, and Ex Works, Daugavpils, Latvia, and subject to review and adjustment based on order quantities

Proposal #1: Halva, Toffee and Sherbet

	Peanut Halva 400 g Peanuts mass (60%), glucose syrup 30%, sugar, liquorice extract, flavouring agent: vanillin, identical to natural
	Sunflower Seeds Halva 400g Sunflowers seeds mass (60%), glucose syrup (34%), sugar, liquorice extract, flavouring agent: vanillin identical to natural.
	Sunflower Seeds Airy Halva 300g Sunflowers seeds mass (60%), glucose syrup (34%), sugar, liquorice extract, flavouring agent: vanillin identical to natural.
	Milk Toffee 60g Condensed milk (30%), (milk, sugar, glucose-fructose syrup, margarine: vegetable oils (rapeseed) and fat (palm oil fractions), water, emulsifiers: mono- and diglycerides of fatty acids, lecithin (rapeseed), salt, coloring agent: beta-carotene, flavouring with butter flavour.
	Milk Sherbet 70g Sugar, peanuts, condensed milk (pasteurized 55%, sugar 45%), glucose syrup, flavouring agent: vanillin identical to natural.

Product name	Halva peanuts	Halva sunflower seeds	Halva sunflower seeds airy	Milk Toffee	Milk Scherbet	Euro Pallet Totals
Selling package	Plastic tray	Plastic tray	Plastic tray	Carton box	Carton box	
Product weight (gms)	400	400	300	700	600	
Shipper size (mm)	397x292x125	397x292x125	397x292x125	385x283x90	385x283x90	
Packs in shipper	12	12	12	30	30	
Shippers in row	8	8	8	21	21	
Rows on Eppl	2	2	2	4	4	
Shippers on Eppl	16	16	16	84	84	
Packs on Eppl	192	192	192	2520	2520	
Gross weight (kg)	76.8	76.8	76.8	176.4	151.2	588.0
Height on Eppl (m)	0.25	0.25	0.25	0.36	0.36	1.79

Storage temperature	18 ± 3 °C	18 ± 3 °C	18 ± 3 °C	+18+20°C	+18+20°C	
Shelf life	180 days	180 days	180 days	240 days	120 days	
Label text	en,ru,lv	en,ru,lv	en,ru,lv	en,ru,lv	en,ru,lv	

Price per unit (EUR)	€0.89	€0.82	€0.82	€0.21	€0.25	
Product cost (EUR)	€170.88	€157.44	€157.44	€529.20	€630.00	€1,644.96

For more information, contact





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10 Product offered by Latsweets on Euro Pallets - Waffle tubes

Note: These are introductory recommendations and are subject to modification to suit client requirements.



Proposal #2 – Waffle tubes

	<p>Waffle tubes filled with natural condensed milk 340 g Filling 47%: Boiled condensed milk (pasteurized milk, sugar, full milk powder, stabilizer carrageenan: E407, preservative E202). Waffle 53%: chicken whole egg, margarine ((vegetable oils and fats 82%: palm, coconut), water, salt (0.5%) emulsifier: mono- and diglycerides of fatty acids, soy lecithin , preservative E202, acidity regulator citric acid, flavouring, vitamins A, D3)), wheat flour, sugar, vanillin.</p>
	<p>Waffle tubes filled with natural condensed milk and marshmallow 340 g Filling 47%: Boiled condensed milk 33% (pasteurized milk, sugar, full milk powder, stabilizer carrageenan: E407, preservative E202), marshmallow 14% (sugar, water, glucose syrup, flavouring vanillin, egg white powder, gelling agent pectin, acidity regulator citric acid). Waffle 53%: chicken whole egg, margarine ((vegetable oils and fats 82%: palm, coconut), water, salt (0.5%) emulsifier: mono- and diglycerides of fatty acids, soy lecithin , preservative E202, acidity regulator citric acid, flavouring, vitamins A, D3)), wheat flour, sugar, vanillin.</p>
	<p>Chocolate decorated waffle tubes with banana cream 340 g Filling 47%: Boiled condensed milk (pasteurized milk, sugar, full milk powder, stabilizer carrageenan: E407, preservative E202), marshmallow (sugar, water, glucose syrup, flavouring vanillin, egg white powder, gelling agent pectin, acidity regulator citric acid), cream with banana flavour 4% (glucose syrup, sugar, stabilizers (E1422, maize starch, E460, E466), vegetable fat palm (partially hydrogenated), moisturizer E422, flavour identical to natural, colorant (E161b, E171), salt, preservative E202, emulsifier E435, acidity regulator E334). Waffle 48%: chicken whole egg, margarine ((vegetable oils and fats 82%: palm, coconuts), water, salt (0.5%) emulsifier: mono- and diglycerides of fatty acids, soy lecithin , preservative E202, acidity regulator citric acid, flavouring, vitamins A, D3)), wheat flour, sugar. Decoration 5%: Chocolate flavoured coating dark: vegetable fat (palm kernel, coconut (fully hydrogenated fat), palm (partly hydrogenated), sugar, fat reduced cocoa powder, lactose (milk), whey solids (milk), soy lecithin E322, emulsifier E492, vegetable oil (rapeseed fully hydrogenated).</p>
	<p>Waffle tube with natural condensed milk 70 g Filling 47%: Boiled condensed milk (pasteurized milk, sugar, full milk powder, stabilizer carrageenan: E407, preservative E202). Waffle 53%: chicken whole egg, margarine ((vegetable oils and fats 82%: palm, coconut), water, salt (0.5%) emulsifier: mono- and diglycerides of fatty acids, soy lecithin , preservative E202, acidity regulator citric acid, flavouring, vitamins A, D3)), wheat flour, sugar, vanillin.</p>

Product name	Waffels with condensed milk	Waffels with condensed milk and marshmallow	Waffels with banana taste in chocolate glaze	Waffels with condensed milk	Euro Pallet Totals
Selling package	Carton box	Carton box	Carton box	White display	
Product weight (gms)	340	340	340	70	
Shipper size (mm)	380x256x228	380x256x228	380x256x228	255x145x90	
Packs in shipper	12	12	12	12	
Shippers in row	9	9	9	21	
Rows on Eppl	2	2	2	2	
Shippers on Eppl	18	18	18	42	
Packs on Eppl	216	216	216	504	
Gross weight (kg)	73.44	73.44	73.44	35.25	285.6
Height on Eppl (m)	0.456	0.456	0.456	0.18	1.798
Storage temperature	18 ± 3 °C	18 ± 3 °C	18 ± 3 °C	18 ± 3 °C	
Shelf life	150 days	150 days	150 days	150 days	
Label text	en,ru,lv	en,ru,lv	en,ru,lv	en,ru,lv	
Price per unit (EUR)	€1.55	€1.55	€1.55	€0.40	
Product cost (EUR)	€334.80	€334.80	€334.80	€201.60	€1,206.00

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11 Building Materials: Sawn Timber and Cross Laminated Timber

Amber Pool	<p>Sawn Lumber:</p> <ul style="list-style-type: none"> • Material: Pine, Machine strength graded C24, KD 18% (or lower), planed 4 sides, eased edges. • Dimensions: T x B x L= 45 x 145 x 5400mm. • Nett price: EUR 172/m³ EX Works Jekapils • We have not got specification on total volume, but a 40' container can take about 50 m³ of this dimension. • The price does not include the container, transport to port and sea transport.
CLTEST OÜ	<p>Cross laminated timber (CLT)</p> <ul style="list-style-type: none"> • LT panels, B x T x L = 2250 x 60 x 5500 mm, 32 units; EUR 13.340,- • Transport to Tallinn for shipment EUR 300,- • Sum ekskl. VAT EUR 13.340,- • The delivery is delivered in a 20' container with 10 mm spaces. Cost of container not included. Volume of panels is 24 m³. • The CLT elements can be offered in different sizes but limited to the internal measurements of a 20' or 40' container.

For more information, contact

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Technical Partners Monitoring Consultancy / Project Management Services

12 Resources - Technical Partners team

See <http://tpriga.lv/our-team>

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